

NU SKIN IS HIRING A ACCOUNT MANAGER - FRANCE FOR TEMPORARY NOT SPECIFIED.

Date : 18/09/2018

Job reference : 5a79bc93406cc200158d4-27799216

Type of contract : Temporary

Localisation : Zaventem 1930, BE

Contract duration : Not specified

Level of studies : Bachelor's Degree

Years of experience : 6 months - 1 year

Company description :

nuskin.com

Job description :

Description

Our sales are done by independent distributors. You will assist and give business support to our distributors and align their work with the company's vision.

Responsibilities

You will be part of a team of account managers, you will report to the Sales Manager and have following responsibilities:

Monitor and analyze the distributors' sales, progression and commissions and advise them on potential improvements based on the findings

Promote distributor's behaviors of business development and expansion, product selling & consumption, leadership development and retention

Follow up regularly with the distributors, by motivate and support them on their goal setting

Train the Distributors on the usage of our tools that could lead towards higher efficiency and help them in building their business

Solve problems and concern in a timely and effective manner

Building, together with the team, a solid relationship with the core leaders of the market, via events, conference calls, promotions, special recognitions, etc.

Represent the company during Distributors, Corporate or external events by giving presentations in front of large audiences

Adapt communications and messages from the company for the different markets in the different languages

You will replace the other team members on their daily tasks when they are out of the office.

Be active on Facebook, by posting and managing closed Facebook groups.

Required profile :

* Experience in customer service is a plus

* Written and oral knowledge of French and English

* Good usage of social media tools (mainly Facebook)

* Video and image creation is a plus

* Strong interpersonal and communication skills

* Customer oriented

* Organized and punctual (short deadlines, work under pressure)

* Able to maintain a positive and uplifting work environment by possessing an enthusiastic and energetic personality

* Excellent problem-solving skills with an entrepreneurial mindset

* Good presentation skills

- * Flexible in working hours: willingness to travel and work during weekends (on average once per quarter)
- * Good capacity of adaptation and ability to switch between the different cultures and languages
- * Strong people management skills, result driven, pro-active and eager to learn
- * Team player who also likes to work independently

To apply: <https://apply.multiposting.fr/jobs/6495/27799216>