



Inside Sales Representative FedEx Express

COMPANY

Federal Express Corporation (FedEx Express) is the world's largest express transportation company. Leveraging its unmatched air route authorities and extensive air/ground infrastructure, FedEx Express connects markets, within just 1 to 2 business days, that comprise 90 percent of the world's economic activity.

The FedEx Express global transportation network provides rapid, reliable, time-definite delivery of documents, packages and freight shipments worldwide. A state-of-the-art information technology network enables information-rich service offerings.

More than 2.5 million customers are connected electronically with FedEx Express through its web site or customer automation systems.

FUNCTION

- Drive FedEx sales by engaging customers via phone.
- Manage your own customer portfolio.
- Identify and develop new sales opportunities by actively prospecting within your territory.
- Prospect for additional business on existing customers.

REQUIREMENTS

- You have minimum a Bachelor degree or equivalent in job experience.
- You have an excellent sales attitude and a real team spirit.
- You are fluent in Dutch, French and have a good understanding of English.
- You are not afraid to take on a challenge and are driven to achieve sales targets.
- You have strong phone presence and excellent communication skills.

FEDEX OFFERS

- FedEx offers a competitive salary with fringe benefits.
- Bonus when meeting or exceeding sales targets.
- A challenging job opportunity in an International environment.
- Opportunity to grow within the company through career development programs as part of our people oriented philosophy.
- Exciting sales training at different European locations.

Email application: sbrandt@fedex.com