



## Product Specialist – Electrical LV Motors

Are you ready to work with a purpose? At ABB, you can be sure you're helping to create a better world. The business you'll secure and the partnerships you'll build will touch the lives of millions.

ABB ([www.abb.com](http://www.abb.com)) is a pioneering technology leader that works closely with utility, industry, transport and infrastructure customers in roughly 100 countries and employs about 135,000 people. With more than four decades at the forefront of digital technologies, we are a leader in digitally connected and enabled industrial equipment and systems with an installed base of more than 70,000 control systems connecting 70 million devices.

In Zaventem office, ABB is seeking a Product Specialist to provide internal and external technical and marketing expertise relating to ABB Electrical Motor products.

### Tasks

In this challenging position, you will be responsible for the product management of Electrical LV Motors and Generators. Your main responsibility is to support our sales team by providing quotations towards our very varied customer portfolio.

#### Responsibilities

- You will become one of the product owners of the low voltage electrical motor product range within the ABB BeLux sales organization.
- You deliver new product training to internal sales team and customers.
- You prepare price lists and quotations according to customer specification.
- You grow and build your expertise within this product range, and use and share your expertise with your colleagues and with clients.
- You assist the sales and marketing team in the launch and sale of new products.
- You assess market competition by actively comparing the company's product to competitors' products.
- You collaborate with the local team as well as with the global ABB factories to discuss and share market data as needed.
- You assist with the resolution of customer product issues and may accompany internal partners to customer sites.

### Requirements

- You have a degree (Bachelor or Master) in engineering.
- You have good written and oral communication skills.
- You are fluent in English/French/Dutch languages.
- You are comfortable working directly with clients.
- You have good organizational, planning and analytical skills.
- Your experience with electrical motors is a strong plus.
- You are familiar with MS Office, particularly MS Excel and MS ppt.

## Additional information

Our offer:

We offer you a varied and responsible job in an international group that attaches great importance to the development of its staff, as well as to quality and safety. You are given the freedom to take on a range of responsibilities in a rapidly evolving environment. In addition, we offer you a competitive salary package and real career opportunities.

Interested?

Register your CV and send your application online via [www.abb.be](http://www.abb.be) by clicking 'Careers at ABB'. If you have any questions about the vacancy, please contact Kristel Verdoodt by mail: [kristel.verdoodt@be.abb.com](mailto:kristel.verdoodt@be.abb.com).

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Business unit	Business Unit Motors & Generators
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